The New Zealand Tech Sector – Key Metrics

2020 Update



Connect

Whakapiri

Promote

Whakapiki

Advance

Kokiri

The Tech Sector //introduction

As the voice of the technology ecosystem, in 2016 NZTech set about finding out just how important technology is for New Zealand. Without an answer there is serious risk that as a country we will miss opportunities for both economic growth and social improvement.

While growth in tech exports will continue to be significant for New Zealand's economy, the social and economic gains that technology can enable are so vast that we believe more focus should be placed on the importance of technology for New Zealand.

Access the full report for free at: nztech.org.nz/info-hub/reports-publications/

The 2016 study was titled "Digital Nation New Zealand, from tech sector to digital nation". The aim of this research was to deepen understanding and discussions about the benefits technology brings and the role that it could play in redefining the New Zealand we live in.

The study defined and sized the broader technology sector, the jobs it creates, the export earnings it contributes and the positive role that technology plays in other parts of the economy and society as a whole.

This summary document provides updated key metrics for the New Zealand Tech Sector for 2020. It is complimented with information from other studies to provide a single source of key metrics about the New Zealand Tech Sector.



The Tech Sector // economic impact

New Zealand's Tech Sector had

23,229

companies in 2020

Source: Statistics NZ 2021

New Zealand's Tech Sector employed

111,760

people in 2020

Source: Statistics NZ 2021

NZ's Top 200 Tech Exporters reported

\$13.9b

revenues in 2021

Source: TIN Report 2021

NZ's Top 200 Tech Exporters revenues grew

11.5%

between 2020 to 2021

Source: TIN Report 2021

New Zealand's Tech Sector employs

5%

of the NZ workforce

Source: Statistics NZ 2021

Each new Tech Sector job creates

4.8

new jobs

Source: NZTech Digital Nation Report, 2016

New Zealand's Tech Sector contributes

8%

to GDP

Source: NZTech Digital Nation Report, 2016

Each 4% growth in Tech Sector productivity creates

\$2.7b

additional GDP

Source: NZTech Digital Nation Report, 2016



The Tech Sector // exports

New Zealand's Tech Sector exported

\$8.6b

Source: Statistics NZ 2021

New Zealand's Tech Sector exports grew

10.8%

between 2019 and 2020

Source: Statistics NZ 2021

NZ's Top 200 Tech Exporters overseas sales

\$10.4b

(some of which stays offshore so not counted by Treasury as exports)

Source: TIN Report 2021

NZ's Top 200 Tech Exporters overseas sales grew

14.4%

between 2020 to 2021

Source: TIN Report 2021

New Zealand's Tech Sector is the country's

2nd

largest export sector

Source: Statistics NZ 2021, H1 2021

New Zealand's Tech Sector exports make up

10%

of all exports in 2020

Source: Statistics NZ 2021

New Zealand's Digital (ICT) exports grew

23%

between 2020 to 2021

Source: Statistics NZ 2021

New Zealand's Tech Manufacturing exports grew

6%

between 2020 to 2021

Source: Statistics NZ 2021



The Tech Sector //investment

Angel and VC investment into early stage Tech Firms was

\$160m

in 2020

Source: NZGCP and TIN Research 2021

Investment into early stage Tech Firms grew

48%

between 2019 to 2020

Source: NZGCP and TIN Research 2021

Private equity and VC fund investment into Tech Firms was

\$2.4b

in 2020

Source: NZ Private Capital Monitor 2021

Growth in capital investment into the Tech Sector grew

111%

between 2019 to 2020

Source: NZ Private Capital Monitor 2021

96

Early stage Angel and VC deals completed in 2020

Source: NZGCP and TIN Research 2021

15

New Zealand Tech Firms were acquired in 2020

Source: Scale-Up 2020

7

New Zealand Tech Firms underwent an IPO in 2020

Source: Scale-Up 2020

74%

of early stage funding for Tech Firms was invested in Auckland

Source: NZGCP 2020



The Tech Sector // R&D

New Zealand's Tech Sector invested

\$924m

in R&D in 2020

Source: Statistics NZ 2021

New Zealand's Tech Sector R&D accounts for

1/3^{rc}

of NZ's R&D investment

Source: Statistics NZ 2021

New Zealand's Tech Sector employs

6,300

R&D staff

Source: Statistics NZ 2021

NZ's Top 200 Tech Exporters R&D spend grew

14.3%

between 2020 to 2021

Source: TIN Report 2021

The investment in R&D by the New Zealand Tech Sector

Quadrupled

over past 10 years

Source: Statistics NZ 2021

The number of R&D staff in the New Zealand Tech Sector

Tripled

over past 10 years

Source: Statistics NZ 2021

NZ's Top 200 Tech Exporters spend

11.1%

of revenue on R&D

Source: TIN Report 2021

New Zealand's Digital (ICT) firms spend

17.7%

of revenue on R&D

Source: TIN Report 2021



The Tech Sector // employment

New Zealand's Tech Sector employed

111,760

people in 2020

Source: Statistics NZ 2021

New Zealand's Tech Sector employs

5%

of the NZ workforce

Source: Statistics NZ 2021

New Zealand's Tech Sector median base salary

\$100,000

per annum

Source: Absolute IT Survey 2021

NZ's Top 200 Tech Exporters employ

57,262

people globally

Source: TIN Report 2021

27%

of New Zealand's IT workforce are Women

Source: Digital Skills Aotearoa Report 2021

4%

of New Zealand's IT workforce is Māori

Source: Digital Skills Aotearoa Report 2021

2.8%

of New Zealand's IT workforce is Pasifika

Source: Digital Skills Aotearoa Report 2021

50%

of New Zealand's Tech Sector employees are in Auckland

Source: Statistics NZ 2021



The Tech Sector //education

13,403

Year 13 students enrolled in digital tech courses in 2020

Source: Ministry of Education 2021

28%

of Year 13 students enrolled in digital tech courses in 2020 were Female

Source: Ministry of Education 2021

12%

more Year 9-13 students enrolled in digital tech courses in 2020

Source: Ministry of Education 2021

2,250

Students moved into IT degree courses from school in 2020

Source: Ministry of Education 2021

11,905

Computer Science, InfoTech & Software Engineering domestic students studying IT degree level in 2020

Source: Ministry of Education 2021

Domestic students studying IT degree level qualifications decreased

-3%

in 2020

Source: Ministry of Education 2021

2,400

Computer Science, InfoTech & Software Engineering domestic students graduated with IT degrees in 2020

Source: Ministry of Education 2021

Domestic students graduating with IT degree level quals decreased

-7%

in 2020

Source: Ministry of Education 2021



The Tech Sector //education

26%

of students studying IT courses in 2020 were Female

Source: Ministry of Education 2021

10%

of students studying IT courses in 2020 were Māori

Source: Ministry of Education 2021

7%

of students studying IT courses in 2020 were Pasifika

Source: Ministry of Education 2021

9%

of students studying IT courses in 2020 were over 40 years old

Source: Ministry of Education 2021

425

Female students graduated with IT degrees in 2020

Source: Ministry of Education 2021

120

Māori students graduated with IT degrees in 2020

Source: Ministry of Education 2021

85

Pasifika students graduated with IT degrees in 2020

Source: Ministry of Education 2021

80

Students over 40 graduated with IT degrees in 2020

Source: Ministry of Education 2021



The Tech Sector // firms by region

		Percent of				Percent of
	High Tech	High Tech		Percent of	Total	Total
	Manufacturing	Manufacturing	ICT	ICT	Tech Sector	Tech Sector
	Firms	Firms	Firms	Firms	Firms	Firms
Northland	290	3.2%	175	1.2%	465	2.0%
Auckland	3,565	38.8%	6,690	47.7%	10,255	44.1%
Waikato	879	9.6%	601	4.3%	1,479	6.4%
Bay of Plenty	612	6.7%	465	3.3%	1,077	4.6%
Gisborne	33	0.4%	27	0.2%	59	0.3%
Hawke's Bay	328	3.6%	204	1.5%	533	2.3%
Taranaki	243	2.6%	115	0.8%	358	1.5%
Manawatu-Wanganui	391	4.2%	210	1.5%	601	2.6%
Wellington	639	7.0%	3,835	27.3%	4,474	19.3%
Tasman	104	1.1%	77	0.5%	180	0.8%
Nelson	148	1.6%	112	0.8%	260	1.1%
Marlborough	124	1.4%	44	0.3%	169	0.7%
West Coast	62	0.7%	18	0.1%	80	0.3%
Canterbury	1,222	13.3%	1,107	7.9%	2,329	10.0%
Otago	361	3.9%	308	2.2%	669	2.9%
Southland	192	2.1%	50	0.4%	243	1.0%
	9,193		14,036		23,229	



The Tech Sector // employment by region

		Percent of				Percent of
	High Tech	High Tech		Percent of	Total	Total
	Manufacturing	Manufacturing	ICT	ICT	Tech Sector	Tech Sector
	Employment	Employment	Employment	Employment	Employment	Employment
Northland	969	1.5%	180	0.4%	1,149	1.0%
Auckland	31,280	49.4%	25,644	52.9%	56,924	50.9%
Waikato	5,121	8.1%	1,941	4.0%	7,062	6.3%
Bay of Plenty	3,309	5.2%	636	1.3%	3,945	3.5%
Gisborne	207	0.3%	47	0.1%	254	0.2%
Hawke's Bay	1,139	1.8%	490	1.0%	1,629	1.5%
Taranaki	1,398	2.2%	277	0.6%	1,675	1.5%
Manawatu-Wanganui	2,252	3.6%	395	0.8%	2,647	2.4%
Wellington	3,676	5.8%	11,594	23.9%	15,270	13.7%
Tasman	259	0.4%	44	0.1%	303	0.3%
Nelson	867	1.4%	233	0.5%	1,100	1.0%
Marlborough	438	0.7%	41	0.1%	480	0.4%
West Coast	150	0.2%	18	0.0%	169	0.2%
Canterbury	10,095	15.9%	6,006	12.4%	16,101	14.4%
Otago	1,439	2.3%	739	1.5%	2,178	1.9%
Southland	726	1.1%	146	0.3%	873	0.8%
	63,326		48,434		111,760	



Manufactured Tech

C242 Communication equip. manufacturing eg. Tait Communications

C242 Computer & electrical equipment manufacturing

eg. ERoad, Dynamic Controls, Smartrak

C242 Other electronics manufacturing eg. Rakon

C241 Other scientific equip. manufacturing eg. AD Instruments, AuCom, Atrak

C241 Medical equipment manufacturing eg F&P Healthcare

C239 Aerospace manufacturing eg. Pacific Aerospace

High Tech Manufacturing

c245 C246 C249 Machinery manufacturing eg. Glidepath, Scott Technology, Compac

C243 Electrical equipment manufacturing eg. Wellington Drive

C184 Pharmaceutical & medical manuf. eg. Douglas Pharmaceuticals, Argenta

C181 Basic Chemical and Chemical Product Manufacturing eg. LanzaTech, Zelam, Nuplex

Telecommunications

J580 Telecommunications services eg. Spark, Vodafone, Chorus, 2Degrees

F349 Telecommunication goods wholesaling eg. Atlas Gentech

J591 Internet service providers eg. Inspire.net, Now

J580 Other telecommunications services eg. CallPlus

Other

F349 Wholesaling of ICT goods eg. Duo, Ingram Micro

Digital Technologies

J592 Data processing services eg. Revera, Gentrack

M700 Computer System Design

IT Service businesses eg. Datacom, Intergen, IBM, Spark Digital

IT Product businesses Software as a Product businesses eg. Orion Health, Vista Group

Software as a Service businesses eg. Xero, Vend, Pushpay

J542 Software publishing (Interactive Media) eg. Rocketwerks, PikPok



About NZTech

CONNECT

PROMOTE

ADVANCE

NZTech is a purpose driven, not-for-profit NGO that brings together 22 technology associations with over 1,500 member organisations who collaborate to help *create a socially and economically prosperous* New Zealand underpinned by technology.

We help members work together effectively, making connections, sharing insights, collaborating and enhancing New Zealand's ability to benefit from technology.



NZTech is the producer and guardian of Techweek

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